





WORKING TOGETHER SETS US APART



# Strength in Numbers

HBK CPAs & Consultants helps companies and organizations face the challenges of regulatory compliance, sustaining growth and managing evolving technologies by offering expertise in a broad range of accounting, tax and advisory services. We deliver these services through a network of local offices where our professionals work closely with business owners and their management teams. We understand that in order for us to help you achieve your goals, our role must go beyond compliance services to proactive advisory services.

As a premier CPA firm, we understand our compliance services must be best of breed and delivered efficiently and expediently. And by complementing compliance services with business advisory expertise, we help you not just meet your obligations but streamline your operations and improve revenues. To that end, we employ the best and brightest professionals for our client service teams and keep them current on best practices and regulatory changes, so your organization is taking advantage of the tax-saving and financial strategies that support long-term growth and prosperity.

We are passionate about providing personal attention and an unparalleled customer service experience. It is in large part how we distinguish ourselves. We are committed to our clients' financial well-being, and we project that in every client interaction.

#### **AUDIT & ASSURANCE**

HBK audit and assurance services help you comply with government regulations, lender reporting and other third party requirements. But they also add value: we persistently seek opportunities to enhance your business. Whether an operational idea, an innovative way to retrieve and analyze data or a recommendation on debt restructuring, our mission and responsibility are to help you improve your business.

HBK auditors research your industry and benchmark your business to its peers to uncover meaningful data that will enhance your competitiveness. Your HBK assurance team will:

- Have in-depth, relevant industry experience
- Communicate clearly
- Minimize disruption of your team
- Design customized, risk-based procedures
- Use "best practices" technology
- Offer meaningful recommendations

Our audit and assurance services include:

#### TRADITIONAL

- Audit
- Review
- Compilation
- Preparation

#### NON-TRADITIONAL

- Financial Forecasts and Projections
- Internal Control and Fraud Prevention
- Agreed-upon Procedures
- Industry Benchmarking
- SOC Reporting
- Due Diligence
- Internal Audit Assistance

## WHY HBK?

#### We focus on you.

We address challenges and aspirations of closely held, middle-market businesses.

We design comprehensive solutions. We are a multidisciplinary financial service firm with the resources to address our clients' evolving needs.

We act responsively.
We deliver our services through decentralized, entrepreneurial local offices.

HBK CPAS & CONSULTANTS



#### TAX

HBK is a leading tax consultancy firm. The cornerstone of our tax services is innovation, creativity and technical excellence. We understand the time-tested rule: "It's not how much you make; it's how much you keep." As a client of HBK, you will enjoy the benefits of proactive tax planning as we design and implement strategies to reduce your taxes and accommodate your evolving business.

Companies turn to HBK to address their most pressing tax challenges. We remain current on industry-specific laws that affect you, and help you stay abreast of changes in the laws, economic factors and market conditions that impact your tax liabilities. Our in-depth technical knowledge of complex tax-related matters provides a clear view of the issues that ultimately minimize tax risk and determine tax liability.

When you engage HBK tax services, we will assemble a team to serve you with the knowledge and experience relevant to your industry and your type and size of organization.

Our wide range of tax services includes:

- Customized & Proactive Tax Planning
- Tax Return Preparation
- Tax Consulting
- State and Local Tax Services
- Sales and Use Tax Consulting
- Federal and State Audit Representation
- R&D Tax Credits
- Cost Segregation Studies
- Estate and Gift Planning
- M&A Related Tax Consulting

#### **BUSINESS CONSULTING SERVICES**

HBK Business Consulting Services provides counsel, analysis and reporting on areas of critical importance to companies as they grow and break new ground.

Our wide range of business consulting services include:

- Strategic Planning
- Business Start-Up / Entity Selection
- Financing and Capital Procurement
- Operational Efficiency Evaluations
- Cash Flow Management
- Measuring Strategic Initiatives
- Lease vs. Buy Analyses
- Business Valuation
- Litigation Support
- Fraud and Internal Control Services
- Outsourced CFO and Controllership Services



### GLOBAL SUPPORT

HBK supports clients globally as an independent member of BDO Alliance USA.

BDO



We work tirelessly to gain and maintain trust. Tax and assurance services are provided under a quality assurance program, to protect our and our clients' good names.

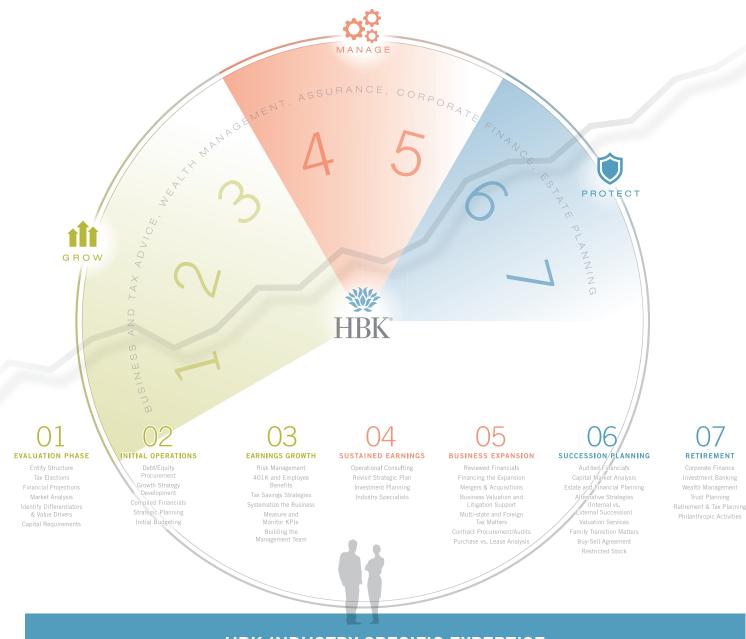
We deliver on our collective experience. We leverage the vast and varied knowledge and expertise our professionals have in the businesses and vertical markets we serve.

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# Managing Your Financial Life

We know we do our best when we work closely with you, so that we understand you, your plans and objectives. By being there long term, we can understand your challenges and offer an appropriate solution at every turn.



### **HBK INDUSTRY-SPECIFIC EXPERTISE**

Agribusiness · Construction · Dealerships · Employee Benefit Plans · Energy · Finance & Insurance · Healthcare & Social Assistance
High-Net-Worth Individuals & Families · Homeowners' Associations · HUD · Manufacturing · Not-for-Profit Organizations
Professional Scientific & Technical Services · Real Estate, Rental & Leasing · Retail Trade · Wholesale Trade



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